

PROJECT SALES ENGINEER

MASS TIMBER SPECIALIST

LOCATION: Vancouver, B.C.

REPORTS TO: Vice President, Sales & Marketing - Construction

Are you ready to be part of changing the way we build in North America? How would you like to work for one of Western Canada's most innovative manufacturing companies?

Structurlam is at the forefront of the global resurgence in the structural use of wood and changing the way we build. This is your chance to play a key role in the movement to more sustainable construction by using the world's only renewable building material.

THE ROLE:

The Mass Timber Specialist is responsible for all project sales in the Vancouver area with a talented and collaborative design and production team supporting them. The Mass Timber Specialist creates demand for Structurlam construction project solutions in GlulamPlus and CrossLam CLT (Cross Laminated Timber) by engaging with the construction community in the Vancouver and Vancouver Island market. You will be building lasting customer relationships, specifying Structurlam products and services and closing profitable sales. This role is ideal for someone in sales or who wants to get into sales after spending a few years as an Engineer, Technologist or Architect. We are looking for an individual who has the desire to learn and grow personally and professionally in a fast-paced environment. If you want a great leadership team who develops their employees and supports their growth this could be your dream job.

WHAT YOU BRING:

- Minimum 3 years successful track record in one of the following: Sales, Engineering or Architect experience in the wood, mass timber or timber industry
- Demonstrated ability to work through complex design challenges
- Outstanding consultative abilities and negotiation skills
- Technical diploma or degree in a building construction, Engineering or related field of study
- A team player with the ability to work independently with minimal supervision
- A relentless drive to do the right thing for your customers and colleagues
- Effective oral and written communication skills

WHAT WE OFFER:

- An unwavering commitment to your personal safety
- Competitive pay and benefits
- Training and development to ensure you work successfully and safely
- The opportunity to work with the best and brightest in the industry
- Diverse opportunities to grow within the organization
- An open, innovative culture along with a positive, dynamic work environment



Intelligence In Wood

If you believe you have the required qualifications, experience and are interested in the above position, please submit your resume and cover letter for consideration to: hr@structurlam.com

You will have the chance to live and play where you work. If you enjoy fresh air and outdoor activities, this is one of the best places to live in North America.

We thank all candidates for their interest however, only those selected for an interview will be contacted.

Structurlam – A Great Place to Work

www.structurlam.com